

Senior Director of Operations

Company Summary:

Onyx+East is a homebuilder that delivers well-crafted and designed homes to clients. We focus on building in walkable, lasting locations ensuring each property provides comfort, livability, convenience, viability, and practicality. We treat every home as a piece of art. We are committed to serving our clients through offering a quality project, maintaining transparent communication, and encouraging a relationship, rather than a mere partnership. We are thinkers. We are visionaries. We are envelope pushers. We work towards one goal: to ensure our residents live with a sense of comfort, community and sustainability.

Job Summary:

The Senior Director of Operations primary role is to lead each key operational function and oversee general operations within the division. The role will work with leadership to define strategy, drive execution, and deliver business results. The Senior Director of Operations will work with division and senior leadership to build and grow the division's operations, people, and culture. The role will partner and collaborate with all functional areas on key components of projects, including project and product development, project execution, driving change, and other critical items for Onyx+East business.

Division Operations

- Lead all key operational functions within the division, including Site and Vertical Construction, Operations, Purchasing, Production Services, Design Studio, and Architecture.
- Demonstrates leadership in all interactions, initiatives, and relationships that are consistent with Onyx+East business strategy and values.
- Provide leadership and guidance to promote development of people and operational competency across all roles in the division.
- Work with division leadership team to build Onyx+East culture and individual engagement across all roles in the division.
- Develop collaboration, communication, and operational competency across all division functions and roles to support Onyx+East business model.
- Work with division to drive successful design, launch, operation, and financial results of projects across all functions in the division.
- Develop operational culture and division execution focused on delivering excellence in customer experience.

Functional Operations

- Build and grow team across all functional areas to support operational excellence and unique culture of Onyx+East.
- Working with Architecture and Development team, lead the product development process to support style and design, buyer profile, project cost, quality and constructability, and other project goals.
- Lead and manage the site pre-construction, site development, and vertical pre-construction processes and ensure coordination across Development and Construction departments.

- Work with team to create option platform to support product line diversity, deliver style and design, and excellence in design customer experience.
- Working with all key departments, lead and manage pre-construction, bid, project, and all associated budget processes to support overall project goals and daily construction operations.
- Build trade partner base to support construction quality, cost, schedule, design, and other items.
- Develop and operate best in class construction operation to ensure projects deliver excellence in quality, schedule, and customer experience.
- Develop culture and team across all departments focused on building trade relationships and partnerships that deliver results across all business and product lines.
- Work with all departments to drive innovation and continual improvement across all products, processes, and functional areas.

Experience and Skill Requirements

- Bachelor's Degree in construction, management or related field.
- 10+ years proven experience in single family, multi-family, and/or commercial construction operations. Diverse background of experience across site and vertical construction, purchasing, operations, and associated functions preferred.
- Strong leadership, management, and team building capabilities.
- Broad understanding of product and process within the construction industry.
- Excellent communication, collaboration, organizational, and planning skills.
- Strong analytical skills and budgetary experience.
- Ability to travel preferred.

Position Reports to: Vice President of Operations